

Operationalizing Facility-Based HIV Self-Testing

Dr. Busisiwe Msimanga

HIV, TB, Hepatitis & STI Department
WHO, Geneva

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The self-care revolution: Why self-care?

Self-care is the ability of individuals, families and communities to promote health, prevent disease, maintain health and cope with illness and disability with or without the support of a health worker.

Self-care is not new – but there are new opportunities

HEALTH SYSTEMS

SELF-CARE

SELF-MANAGEMENT

Self-medication, self-treatment, self-examination, self-injection, self-administration, self-use

SELF-TESTING

Self-sampling, self-screening, self-diagnosis, self-collection, self-monitoring

SELF-AWARENESS

Self-help, self-education, self-regulation, self-efficacy, self-determination

EVERYDAY LIFE

Self-testing is a process in which an individual collects their specimen using a simple RDT, performs the test, and interprets their result, when and where they want.



Increase engagement and autonomy



Increase access and equity



Improve quality of care



Increase efficiency



Reduce costs to health system and individuals

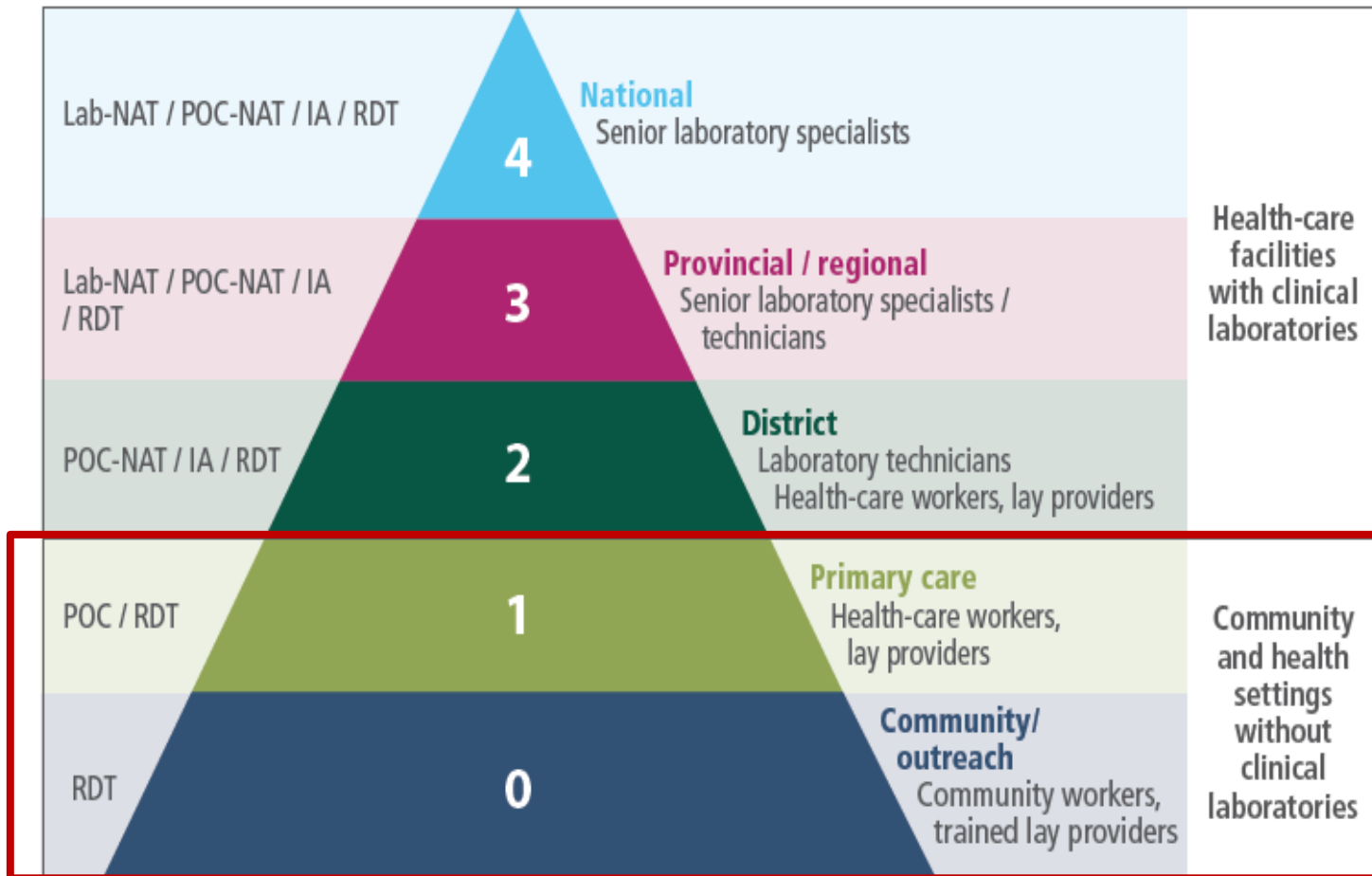


Expand UHC efforts

Self-Care and Self-Testing: Critical to Health Systems

Source: WHO guideline on self-care interventions for health and well-being, 2022

HIV testing – Majority conducted at primary and community level



- Self-testing has been growing over time (102+ countries)
- With reduced funding and policy shifts, many are adopting ‘*integration of HIV into PHC*’
- Facility-based HIV tests contributed to almost 90% of all tests conducted in the African region
- Optimizing facility-based HTS is critical in reaching missing priority populations not routinely offered HTS when presenting at the facilities
- Facility-based self-testing – means the individual tests themselves

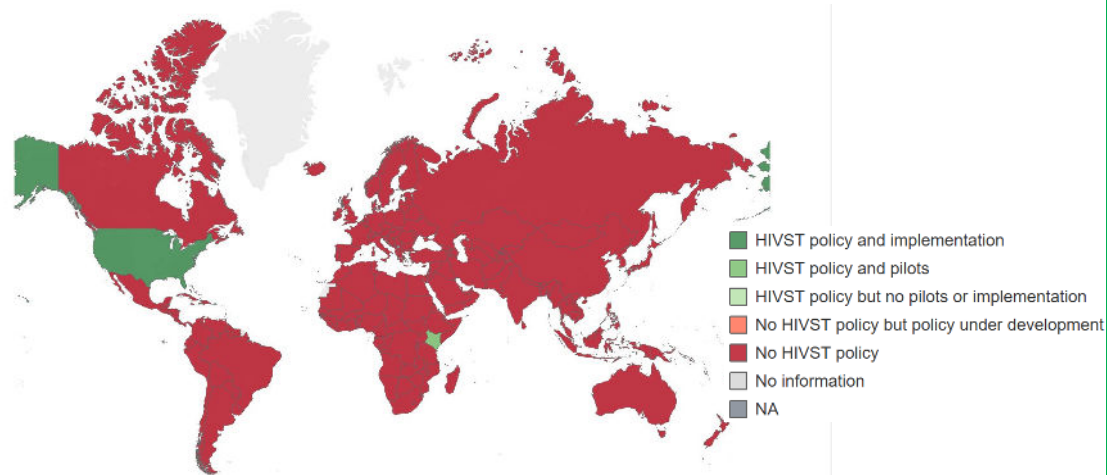
IA: enzyme immunoassay; Lab-NAT: laboratory-based nucleic acid testing; POC-NAT: nucleic acid testing at point-of-care; RDT: rapid diagnostic test, including HIV self-testing.

Source: WHO, 2024:
<https://iris.who.int/bitstream/handle/10665/378162/9789240096394-eng.pdf>

HIVST progress over a decade

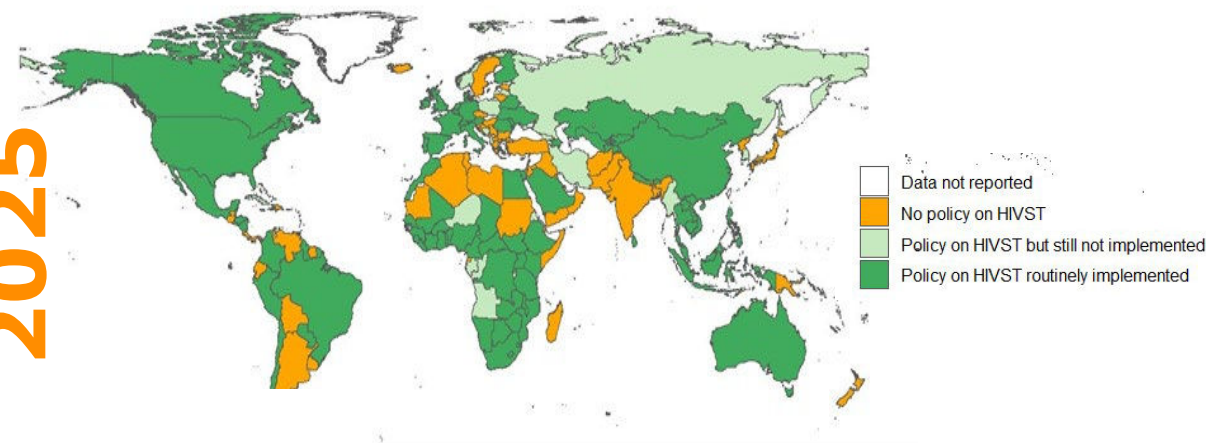
2012-2025: 5000% increase in HIVST policy over 13 years

2012



- **Policies:** 2 countries
- **Implementation:** 1 country, only private sector
- **Quality-assured products:** 1, no WHO PQ
- **Procurement:** ~1 million HIVST kits annually (high-income and research only)
- **Cost:** High cost, wide variability (\$5-40)

2025



- **Policies:** 109 countries
- **Implementation:** +100 countries, range of models
- **Quality-assured products:** 10 (8 PQ, 2 ERPD)
- **Procurement:** > 30 million HIVST kits annually (domestic, donor and private sector)
- **Cost:** Moderate to low in LMICs (\$1-3), wide variability, high costs remain in some settings

Source: WHO/Unitaid landscape, Global AIDS Monitoring and ARV Survey, AMDS report

HIV self-testing continues to be a critical approach and adaptation

Key evidence shows HIVST:

- **Blood, oral and urine, all safe and accurate** (8 WHO PQ products ~\$1-3)
- **Facilitates acceptability, feasibility, access & uptake**
- Increases programme **flexibility**
- Achieves **good case finding** and **linkage to ART**
- **Empowering** with **no social or clinical harm**
- **Fills HRH and testing gaps** when needed
- **Switching to lower-cost HIVST** can lead to substantial cost savings
- Research suggests that most people report accurately their HIVST results



WHO recommendation:

- HIVST may be offered as an additional option for testing at facilities
- Complement existing testing capacity by increasing the use of HIVST in facilities per WHO guidance
- HIVST can be used to sustain essential services during stockouts
- Important to provide clear and simple prioritization of testing staff in facilities – to focus more on those needing further testing



Low-cost, quality-assured HIV tests to sustain access to life-saving services

7 May 2025 | Departmental update | Reading time: 2 min (606 words)

Related

Source: WHO 2025; Cox 2024; WHO 2024; Henderson 2023; Figueroa 2018

HIV self-testing replacing screening-in tools in facilities

Health Education Sessions

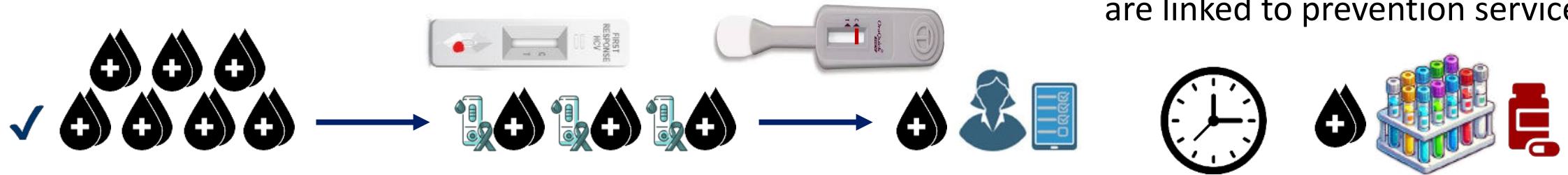
Pre-test messages provided to all clients in OPD, describing the HIV self-testing process, offering HIV self-testing

Screening

HIVST kits are offered to clients who opt for HIVST and are eligible (not HIV positive, not on ART, and willing to test themselves)

Referral Based on Results

- Clients who test HIV **reactive** with self-test receive confirmative testing using national algorithm and initiate treatment.
- Those with **non-reactive** results are linked to prevention services



Clients test themselves while they are waiting for the health care provider consultation, HIV self-testing replacing screening tools.

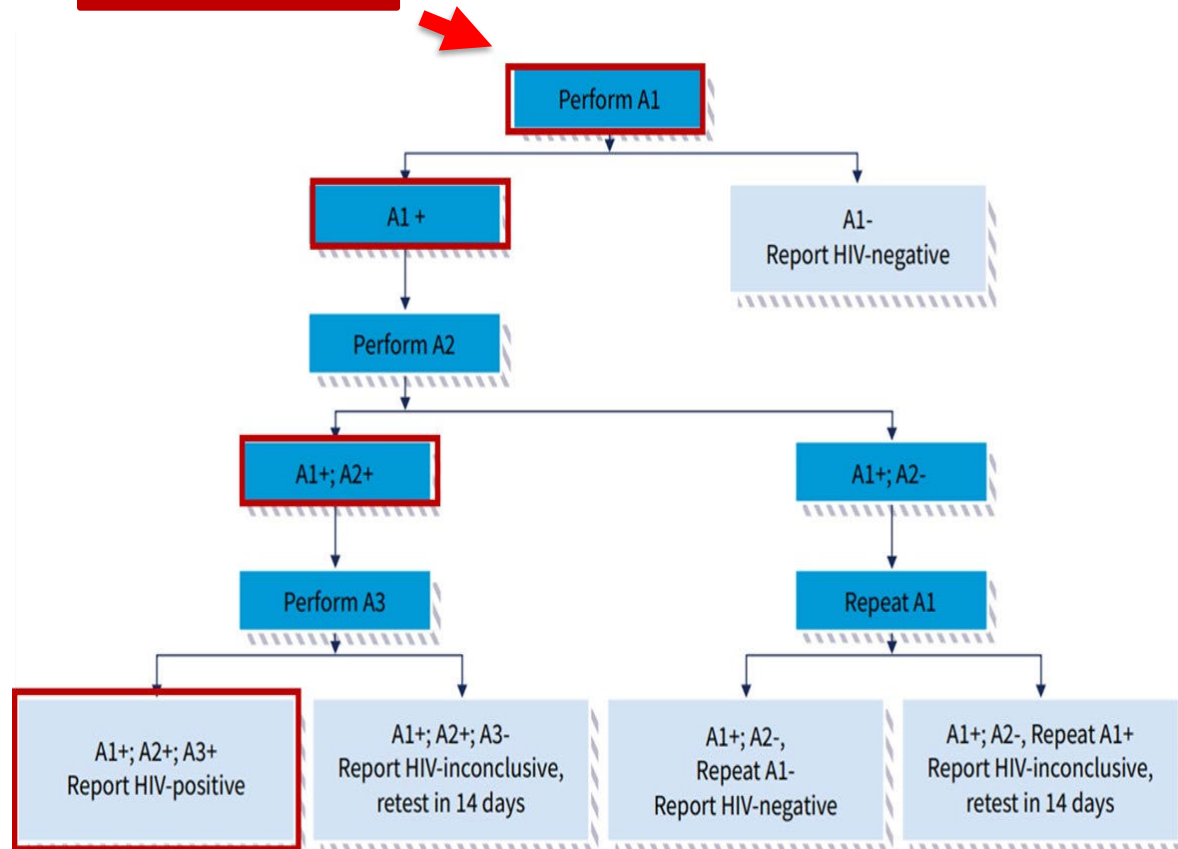
In high-prevalence areas, risk-based screening tools overlook significant portions of individuals needing testing. HIVST detects 9% more PLHIV than risk-based screening.

Using HIVST in facilities to sustain HIV testing during stockouts

Adapted HIV testing strategy implementation considerations:

- HIVST is still recommended as a “test for triage”
- HIVST – flexibility needed
 - To mitigate HRH constraints
 - During stockouts
- When awaiting stock - use HIVST as A1 and support policies that include HIVST as A1
- Prioritize quality-assured, lower-cost HIVST kits
- Prioritize confirming all reactive self-test results
- **Do not start ART based on a single HIV reactive test**

HIVST used as optional A1

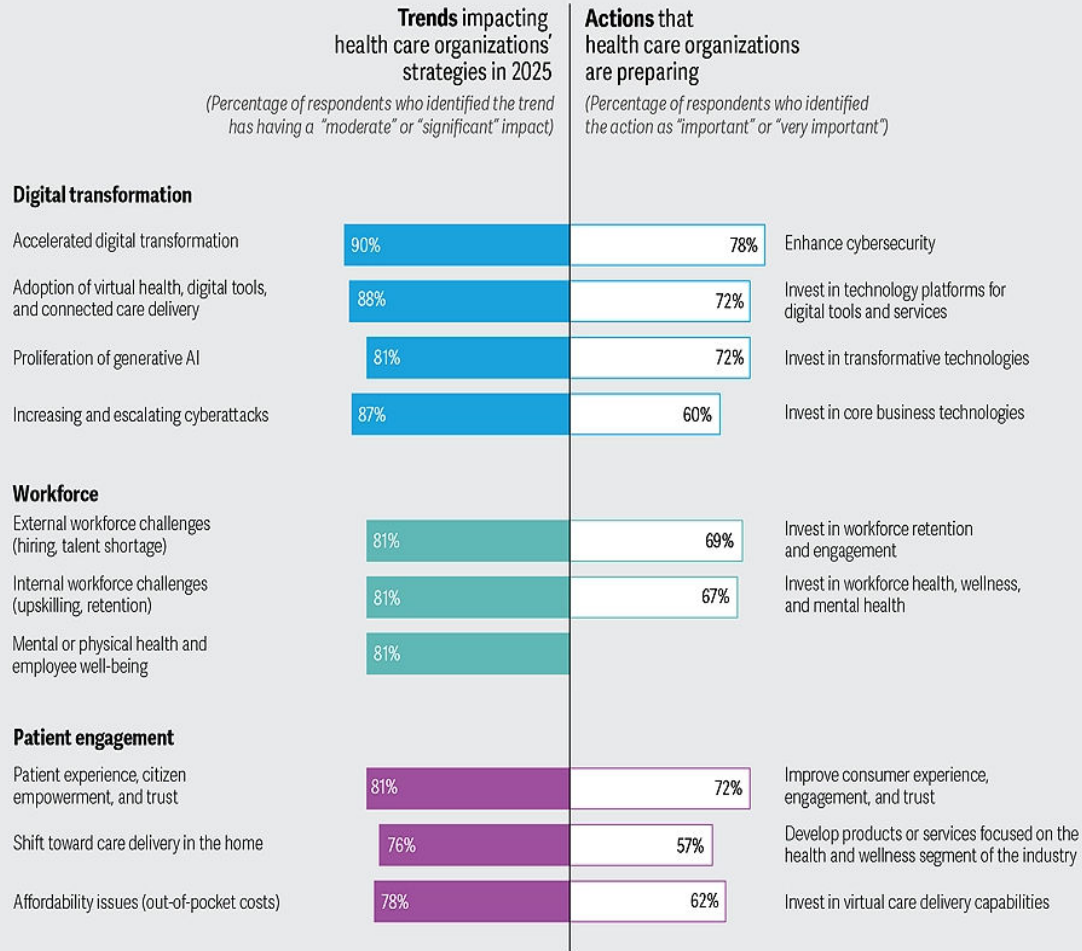


A1: Assay 1 (first test); A2: Assay 2 (second test); A3: Assay 3 (third test).



HIV self-testing reducing burden on limited staff

Global health trends and actions for 2025



Notes: n = 121. C-suite executives from health care organizations across Australia, Canada, Germany, the Netherlands, the United Kingdom, and the United States.

Source: Deloitte's 2025 Global Health Care Outlook survey.

Deloitte | deloitte.com/us/en/insights/research-centers/center-for-health-solutions.html

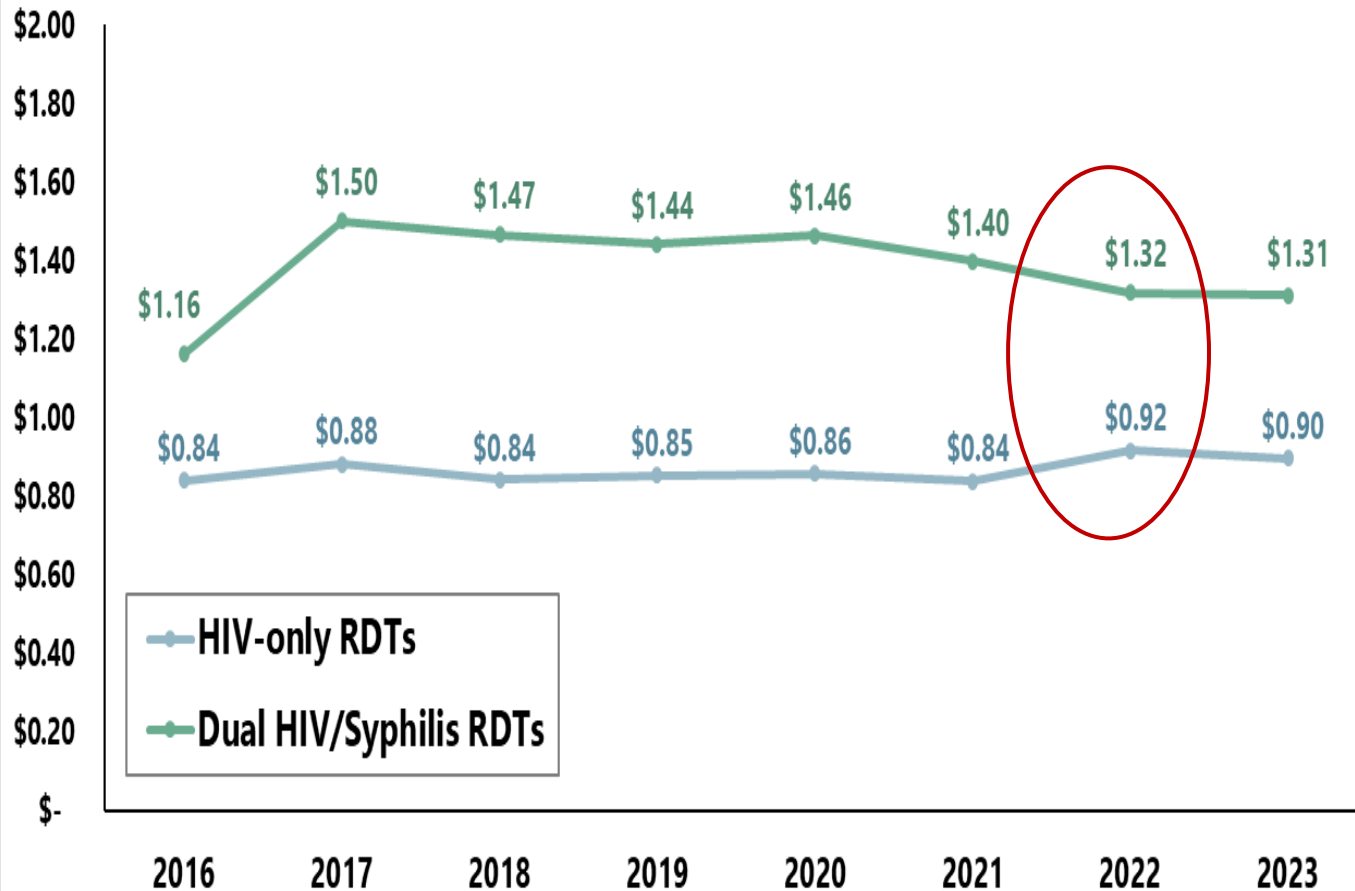
- Before funding cuts, HRH was already limited
- HIVST could lead to savings if replacing provider testing in health facilities
- HIVST provides a flexible operational triage model where needed
- Can reduce cost and staff burden when there are health workforce shortages
- ROI more favourable with lower-cost HIVST
- HIVST could support maintaining KP services and still reduce total provider costs by 1%
- HIVST could lead to savings if replacing provider testing
- Country-facing calculator in development for local planning for optimal savings for HRH and HIVST

Source: Nichols, Edun, Imai-Eaton, Bernsteyn, Johnson IAS 2025



Average weighted price of HIV tests remains high, yet low-cost quality-assured options are available-1

Weighted Average Price per Test



Source: WHO-Eureka Procurement Database

Average weighted price of HIV tests:

- HIV RDT: \$0.90
- HIV/syphilis RDT: \$1.31
- HIVST: \$2.00

Yet, lower cost quality-assured tests exist

**Note price information includes cost of accessories per WHO sources and catalogue as of 5 May 2025
Reference information: [EIC/WHO 2024](#), [WHO catalogue 2025](#); [WHO tool kit 2021](#); [Global Fund 2025](#)*

Average weighted price of HIV tests remains high, yet low-cost quality-assured options are available-2

Current opportunities in the WHO catalogue:


HIV RDT: +22 PQ'ed (\$0.53-\$2.79)

- 4 manufacturers have tests costing less than \$0.70
- 5 manufacturers have tests costing \$0.70 to \$0.75
- All can be used as the first test

Dual HIV/Syph RDT: 3 PQ'ed costing \$0.90 to \$0.95

HIVST: 8 PQ'ed (\$1-\$3,29)

- 2 manufacturers have tests costing less than \$1.50



Briefing Note

Prioritizing Adoption and Implementation of Quality Assured, Low-cost HIV Rapid Diagnostic Tests

Date published: 16 July 2025

Purpose
This document describes how national HIV programs can adopt and implement quality-assured, low-cost HIV rapid diagnostic tests (RDTs).

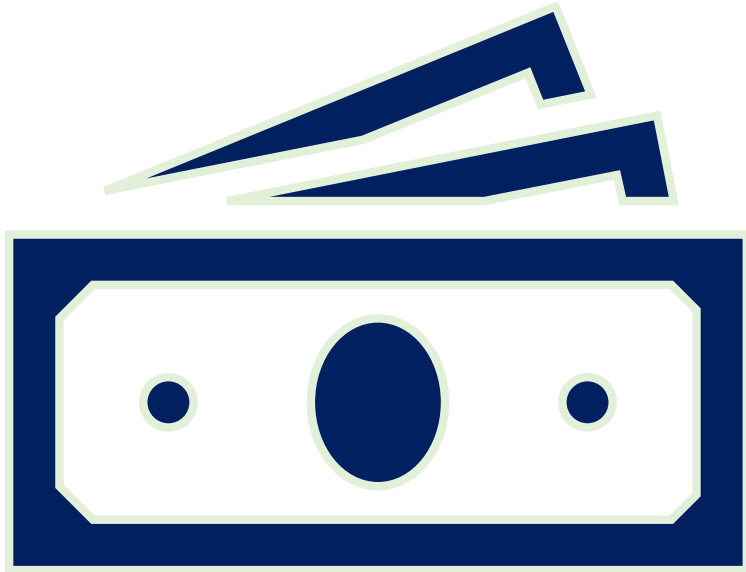
Background
HIV testing is a gateway to HIV prevention and treatment services and accounts for a notable share of HIV health product budgets. There are currently dozens of quality-assured HIV RDTs on the market, including HIV professional use tests, HIV self-tests (HIVSTs), and HIV/syphilis dual tests. Some product offerings cost less than those currently procured by countries, offering an opportunity for countries to procure and implement more tests within a smaller funding envelope. The World Health Organization (WHO) has recently issued guidance on opportunities for countries to accelerate the adoption of low-cost, quality assured tests.¹

WHO Guidance Update
WHO recommends the use of three-test algorithms for HIV diagnosis involving three consecutive reactive tests to confirm an HIV-positive result to ensure high accuracy and reduce the risk of misdiagnosis.² Verification studies are critical to confirm if the selected three-test algorithm can accurately diagnose HIV in its intended setting.³

¹ "Low-cost, quality assured HIV tests to sustain access to life-saving services", Departmental Update, WHO, published 7 May 2025, <https://www.who.int/news/item/07-05-2025-low-cost-quality-assured-hiv-tests-to-sustain-access-to-life-saving-services>
² "Consolidated guidelines on differentiated HIV testing services", Guidelines, WHO, published 19 July 2024, <https://iris.who.int/bitstream/handle/10665/378162/9/789240096394-eng.pdf?sequence=1>
³ "Optimizing HIV testing algorithms: a generic verification protocol for selecting appropriate HIV serology assays and assessing the level of shared false reactivity", Toolkit, World Health Organization, published November 2021, [3789240039162-eng.pdf](https://www.who.int/publications/m/item/optimizing-hiv-testing-algorithms)

https://resources.theglobalfund.org/media/oa1hc4s/cr_prioritizing-ga-low-cost-rdts_technical-briefing-note_en.pdf

Example of savings: Procurement of 1 million HIVST annually



Switching to lower-cost, quality-assured A1, including HIVST, should be prioritized

Status quo HIVST RDT

- \$3.00 costs US\$3.0 million

Low-cost HIVST RDT

- \$1.50* costs US\$1.5 million

Savings gained

- US\$1.5 million savings
- 50% instant decrease in annual costs

Could be used to maintain testing coverage and reinvest in lifesaving services

**Lowest cost RDTs with accessories as per May 2025 WHO catalogue*

Note this is a simplified and illustrative example based on costs in previous slides

Self-testing implementation toolkit for HIV, hepatitis C and syphilis

Facility-based HIVST training program

Planning and preparation

Demand creation for self-testing

Distribution models for self-testing

Facility-based HIV self-testing training program

The objective of the training modules is to provide a practical and adaptable toolkit to support the orientation and training of health workers in implementing and scaling up facility-based HIV self-testing across diverse healthcare settings. The content draws on WHO background documents, implementation guides and past lessons learned.

Each module builds upon the previous one, with the content evolving from foundational concepts to practical implementation, service delivery optimization, and monitoring and evaluation. Modules can be used independently or as a selected flexibility in combinations. Each module ends with a series of questions to reinforce key learning objectives.

Supporting documents

Exercises: the training exercises are designed to complement each module of training program. Each exercise offers a structured, hands-on approach to reinforce key learning objectives and promote interactive engagement among health workers.

Exercises: explanatory note (PDF, 80 kB)

Q&A: This Q&A provides additional questions for each module to support facilitators in leading group discussions during the training.

Questions and answers from the modules (PDF, 200 kB)

Training modules

Acknowledgements

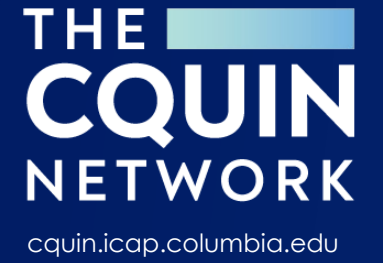
WHO HIV Testing Team

Training program developed by WHO/PSI

Self-testing implementation toolkit

<https://www.who.int/tools/self-testing-implementation-toolkit-for-hiv-hcv-and-syphilis/facility-based-hivst-training-program>





Thank You!

